



SARL Conference

Economic Impact of Traditional and Alternative Energy Companies

Presented by Stan Riemann, Chief Operating Officer

January 20, 2008

Company Overview



Refinery and Nitrogen Fertilizer Operations – Coffeyville, Kansas

CVR Energy Overview

- Core operations located in Coffeyville, KS – southeast corner of state
- Small, independent Midwest petroleum refiner (113,500 barrels per day)
- Only North American nitrogen fertilizer producer using coke gasification
- Nearly 600 employees; approximately \$3 billion in sales (2006)
- Marketed ethanol blends for nearly 30 years; nearly 43 million gallons in 2007



Economic Contributions to Community, Region and State



Overall Economic Contributions



- One of largest employers in region
 - Payroll within several states of \$67.8 million
- More than 3000 contract workers hired for expansion and turnaround
 - Economic windfall for housing, hotels, restaurants, and other goods and services for all of Southeast Kansas.
- Goods and services Expenditures of \$85 million in Montgomery County
- Taxes
 - \$11 million in property taxes
 - \$8 million in state taxes
 - \$29.5 million in federal/franchise taxes
- Nearly \$1 million in charitable and philanthropic contributions

2007 Record Flooding of the Verdigris River



Outcome of Flood Disaster



- The company and community worked hand in hand on crisis response and recovery
- Provided support to our community prior to flood, during crisis and continue to several months later
- Millions of dollars spent for community recovery and relief
- Stronger relationship with city and county as recovery continues

Challenges and Opportunities: What State Governments Can Do



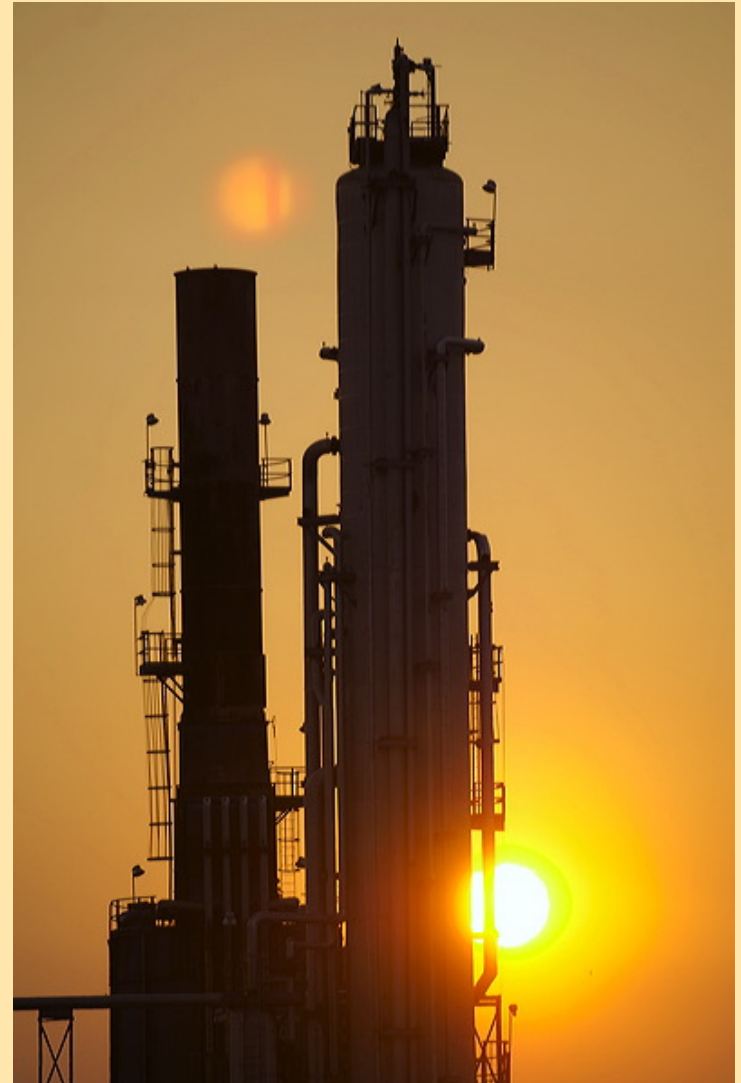
State Support for Energy Industry

- Incentives for expansion, new production and distribution growth (Kansas 2006)
- Incentives for carbon capture (Kansas 2007)
- Consistent regulatory decisions
- Support for alternative/domestic feedstock resources
- Enhanced transportation infrastructure with highways, railroads and pipelines
- Support for communities' housing needs
- Enhanced education – math and science



In Conclusion

Economic benefits for communities, regions and states come from successful businesses. Incentives to enhance business opportunities and additional support for communities for housing and education will ensure economic development.



Thank You

